

## Message Text

UNCLASSIFIED

PAGE 01 NEW DE 05284 131246Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 INT-05 /024 W  
-----131247Z 053621 /44

P R 131112Z APR 77  
FM AMEMBASSY NEW DELHI  
TO USDOC WASHDC PRIORITY  
INFO AMEMBASSY SINGAPORE  
SECSTATE WASHDC 2672  
AMCONSUL BOMBAY  
AMCONSUL CALCUTTA  
AMCONSUL MADRAS

UNCLAS NEW DELHI 5284

DEPT PLEASE PASS TO USBURMINES

E.O. 11652: N/A  
TAGS: BEXP IN EMIN  
SUBJECT: SPECIAL TRADE OPPORTUNITY

1. ENGINEERING PROJECTS (INDIA) LIMITED, A PUBLIC SECTOR COMPANY IS SEEKING THE TRANSFER OF US PROCESS TECHNOLOGY ON A FIXED FEE BASIS FOR THE MANUFACTURE OF PHOSPHORIC ACID BY UTILIZING ROCK PHOSPHATES AND HYDRO-CHLORIC ACID. THE GOVERNMENT OF INDIA PLANS TO SET UP A CAUSTIC SODA-CHLORINE COMPLEX ON THE EAST COAST IN SUPPORT OF TWO 0.6 MILLION METRIC TONS PER ANNUM ALUMINA PLANTS. FROM THE CAUSTIC SODA PLANT THE GOI ANTICIPATES A PRODUCTION OF ROUGHLY 350 TPD OF CHLORINE, WHICH FROM THE BEGINNING, IT WOULD LIKE TO CONVERT INTO COMMERCIAL BY-PRODUCTS SUCH AS PHOSPHORIC ACID, SODIUM TRIPOLYPHOSPHATE, FERTILIZERS, PVC, ETC., IN THE MOST ECONOMICAL PRODUCT MIX TO OFFSET THE PRODUCTION COST OF CAUSTIC SODA AND TO MEET SOME OF THE COUNTRY'S FERTILIZER NEEDS IN VIEW OF THE SHORT SUPPLY OF SULPHUR.

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2. THE IMPORT OF SPECIALIZED EQUIPMENT NECESSARY TO SUSTAIN THE COMPANY'S GUARANTEE WILL ALSO BE PERMITTED. TOTAL COST OF THE CHEMICAL COMPLEX IS PLACED AT ROUGHLY RS. 2 BILLION (DOLS 227 MILLION). TARGET FOR COMPLETION OF PROJECT IS 1980/81.

3. US COMPANIES INTERESTED IN THIS PROPOSAL SHOULD CONTACT

MR. P.K. CHAKRAVARTI, GENERAL MANAGER, ENGINEERING  
PROJECTS INDIA LTD., KAILASH, KASTURBA GANDHI MARG, NEW DELHI-  
110001, INDIA; TELEX NO.2841 OR NO. 4101. A WTDR ON EPIL WILL  
SHORTLY BE SUBMITTED TO USDOC. EMBASSY WOULD APPRECIATE BEING  
ADVISED OF THE US COMPANIES POSSESSING THIS KNOW HOW.SCHNEIDER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Comment:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 2821470  
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**Status:** NATIVE  
**Subject:** SPECIAL TRADE OPPORTUNITY  
**TAGS:** BEXP, EMIN, IN, US  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/295635a6-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009